








Head of Sales EU (w/m/d)

Full time, start immediately
Location: Graz, Austria & Remote

YOUR RESPONSIBILITIES

- › Lead, mentor and cultivate a high-performing EU sales team (currently 5 persons)
- › Manage overall sales process incl. analyzing and evaluating the effectiveness of sales, methods, costs, and results
- › Lead the company in its relationships with EU-customers and partners
- › Directly manage major and key developing customers and partners
- › Drive evolution and implementation of sales strategies to meet and exceed targets
- › Direct reporting to the CCO

WHAT WE OFFER

-  Flexible working hours with the possibility of up to 100% home office
-  Respectful team
-  Opportunity to participate & own area of responsibility
-  Modern infrastructure
-  Your place of work is easily accessible by public transport

We have set a gross annual salary of EUR 90,000.00 for the position. We will determine your actual salary together based on your qualifications and professional experience.

YOUR PROFILE

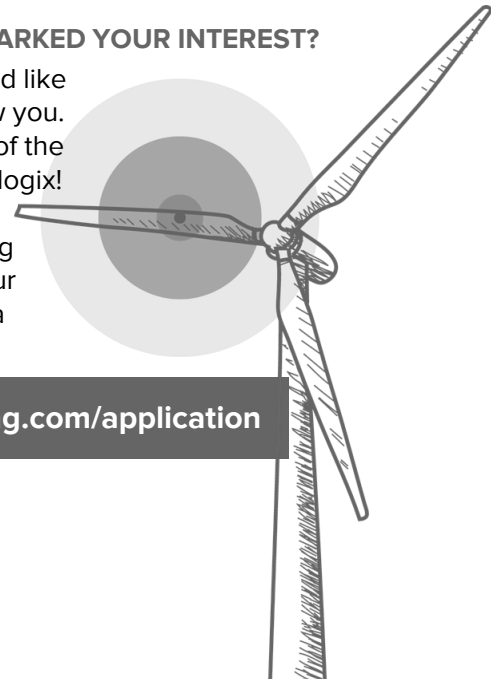
- › Several years of experience in S&M and team organization with proven track record
- › Fluent in English (speaking & writing)
- › Several years of experience in the wind industry
- › Experience in market development in foreign countries
- › High willingness to travel
- › Leadership skills (build and development foreign teams)
- › Resilient and ambitious

HAVE WE SPARKED YOUR INTEREST?

Then we would like to get to know you. Become part of the success of eologix!

We are looking forward to your application via

eologix-ping.com/application



eologix sensor technology gmbh & Ping Services Pty Ltd.

Graz office: Waagner-Biro-Straße 124 | 8020 Graz | Austria
Adelaide office: Suite 28, Stone & Chalk Startup Hub | Marnirni-apinhi Building | Lot Fourteen, North Terrace | Adelaide SA 5000 Australia

eologix-ping.com

eologix-ping is a company for innovative sensor technology for holistic rotor blade monitoring of wind turbines. Our sensor technology supports our customers in achieving operational excellence.

This means that a wind turbine can produce even more electricity - which saves CO2 and makes electricity from renewable energy even more attractive.